


Unit Manager

IGI Insurance

	Total Positions: 3	Experience: 1-2 Years
	Gender: Any	Travel Required: 50-60 %
	Min Education: BSC-BA	Job Shift: Morning
	Career Level: Experienced (Non Manager)	Salary Range: Confidential
Category/Industry: Business Development, Insurance, Marketing, Sales And Marketing		Max Age Limit: 23-40 Years
Posted on: 16 December 2016		Expiry Date: 16 March 2017
Job Type: fulltime		

Job Description:

IGI Life is looking for enthusiastic and passionate candidates for the position of Unit Manager for Faisalabad Office.

- Recruit and manage a unit of Consultants within the Branch Office achieving business and cost targets by growing, developing and retaining a quality Field Force.
- Identify and Build Avenue for Consultants in the particular location as per guidelines.
- Meet the budgeted number of Consultant recruitment for the Branch.
- Work Closely with the Consultants for achieving their target through Mentoring, Coaching and helping them in Joint Visits.
- Enable the Consultants to build a strong advisor force.
- Provides continuing service by providing direct deposit forms; processing changes in beneficiary and policy loan applications.
- Provides death benefits by delivering policy proceeds; reassessing client needs.

Required Skills:

communication skills, Sales and Marketing

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