


Business Development Executive

I gate technologies

	Total Positions: 6	Experience: 1-2 Years
	Gender: Any	Travel Required: Not Specified
	Min Education: INTERMEDIATE-A-LEVEL	Job Shift: Evening
	Career Level: Experienced (Non Manager)	Salary Range: PKR35000/Month
Category/Industry: Business Development		Max Age Limit: 22-35 Years
Posted on: 13 December 2016		Expiry Date: 12 March 2017
Job Type: fulltime		

Job Description:

We are looking for Sales Experts for our Business Development Department for our USA sales team on urgent basis.

Responsibilities:

- Cold/Warm Calling
- Email Prospecting
- Updating CRM
- Leads Research
- Any other business development activity as required by the Team Lead.

The candidate must:

- possess exceptional spoken and written communication skills
- be able to dial the warm leads as researched by him/her and provided by the team lead.
- well-versed with CRM usage and data management.

Please be noted that this is a purely b2b sales job with an opportunity to work long term as a permanent employee in one of the world's top sports brand.

Requirement:

- The Business Development Executive needs to be the one who is ready to accept the challenges and is self-driven.
- Experience on business to business sales will be preferred while call center experience will be a plus.
- He/She needs to be the one who possess exceptional speaking & selling skills.

Benefits:

- 1 time Lunch (From Day 1)
- Health Insurance (After probation)
- Paid Leaves (After probation)
- Annual Holidays (After probation)

Required Skills:

business development, call Center Technologies, communication skills

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