


Business Development Executive

Intertek Pakistan

	Total Positions: 1	Experience: 2-3 Years
	Gender: Male	Travel Required: Not Specified
	Min Education: M-CS-MBA-MARKETING	Job Shift: Morning
	Career Level: Experienced (Non Manager)	Salary Range: Confidential
Category/Industry: Sales And Marketing, Business Development		Max Age Limit: 25-40 Years
Posted on: 07 December 2016		Expiry Date: 06 March 2017
Job Type: fulltime		

Job Description:

Intertek Pakistan is looking for Business Development Executive.

- To identify and evaluate new market, new target clients.
- To develop and implement strategic sales plan.
- Identify and evaluate specific new profitable business opportunities.
- Achieve own sales target.
- Initiate and complete proposals and presentation for new business opportunities.
- Work with internal teams to deliver outstanding presentation to capture profitable business opportunity
- To maintain an excellent client relationship with existing and potential client
- Builds market position by locating, developing, defining, negotiating, and closing business Relationships.
- Enhance sale through new upcoming requirements and introducing different from others.
- Follow up of the pioneers clients.
- To coordinate operations.

Required Skills:

business development, communication skills, good confidence

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