

Sales Executive

United Syndicate

Sales Executive	Total Positions: 4	Experience: 1-2 Years
	Gender: Any	Travel Required: 50-70 %
	Min Education: FA-FSC	Job Shift: Morning
	Career Level: Not Required	Salary Range: PKR40000 - 45000/Month
Category/Industry: Sales And Marketing		Max Age Limit: 18-40 Years
Posted on: 26 October 2016		Expiry Date: 26 January 2017
Job Type: fulltime		

Job Description:

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Evaluate customers' needs and build productive long lasting relationships
- Meet personal and team sales targets

Specification:

- Proven sales experience
- Expert in bidding
- Track record of over-achieving quota
- Familiarity with different sales techniques and pipeline management

Required Skills:

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